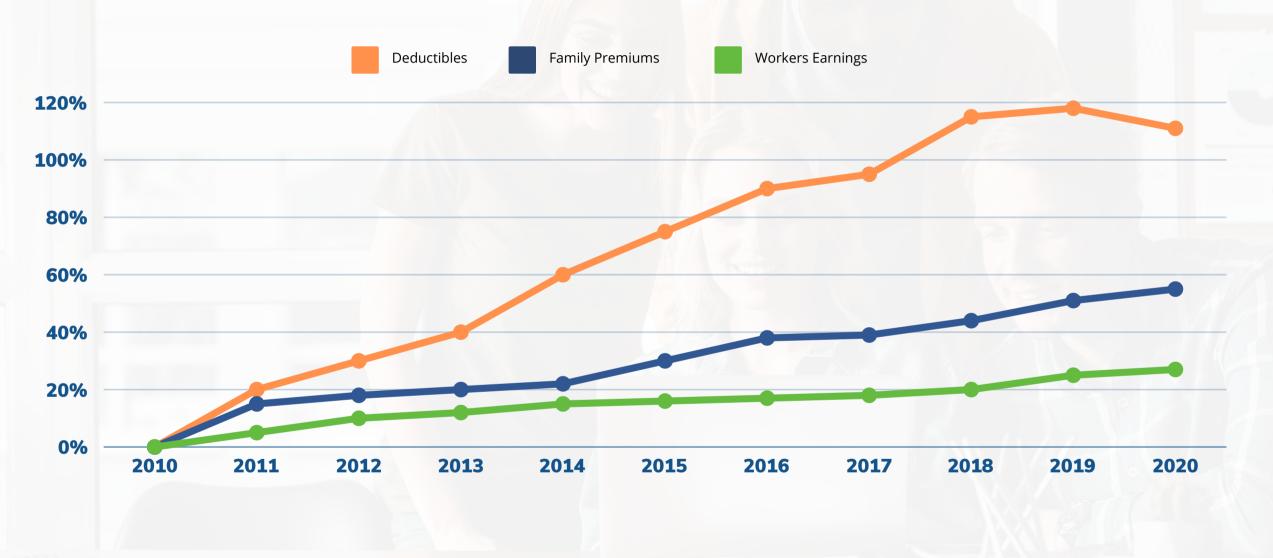


#### **Employer Premiums and Deductibles Have Risen Much Faster than Wages since 2010**



FOR AN \$18/HOUR EMPLOYEE, THE AVERAGE DEDUCTIBLE EQUATES TO 9% OF TAKE-HOME PAY!

### basic needs

top five requested

- Preventative Care (covered at 100%)
- Emergency Care
- Mental Health
- Maternity Care
- Birth Control

**5/5**Top Five

100%

covered

The five most desired employee benefits according to the Kaiser Family Foundation.



### coverage

Limit Days. Limit Costs.

- 3 6 PCP visits
- 3 5 Specialist visits
- 2 Urgent Care visits
- 1 ER visit
- 3 5 days in the Hospital
- + Major Diagnostic, X-ray, Outpatient Surgery, and more...

**\$0**Deductible

100%

#### **Expense incurred plans**

All covered days are expense-incurred meaning the plan pays 100% of of covered expenses after a reasonable copay.





## preventative care

minimal essential coverage MEC

- Well baby
- Well mother
- Immunizations
- Physical exams
- Preventive medications

\$0

out-of-pocket

100%

#### satisfaction

64 preventive and wellness services, including prescriptions, as designated by Centers for Medicare and Medicaid Services (CMS).

# patient advocacy Advantage PHC

Concierge service to help you...

- Find the right doctors, hospitals, and other providers
- Schedule tests and appointments
- Compare cost & quality

\$0 out-of-pocket 100%

### satisfaction

Members can feel confident scheduling an office visit, specialist visit, or even a surgery because of their patient advocacy





### **Virtual Care**

- Virtual Primary Care
- Urgent Care
- Talk Therapy
- Teen Therapy
- \*Psychiatry

\$0

out-of-pocket

psychiatric services require additional costs

100% satisfaction

Members can select a primary care doctor, make appointments, and even get subscriptions telephonically - Rx Valet offers discounts on brand name and specialty drugs.



### Lab Program

#### **Allied National**

#### **Outpatient lab work:**

- Blood testing
- Urine testing
- Cytology and pathology
- Cultures

#### Locations

- Labcorp
- Quest Diagnostics
- American Esoteric Laboratories

When you choose to get your testing done at one of the above participating laboratories – and the testing is ordered by your physician – you pay no deductibles, no copays, and no coinsurance.

**\$0** out-of-pocket

100% satisfaction

Even better, you might not have to go to a different location to get testing done if your physician's office is affiliated with one of the three labs. So, make sure you ask first before having any test performed.



### benefits

	BRONZE MVP PLAN  None		IN & OUT PATIENT MEC PLAN		OUTPATIENT MEC PLAN	
Deductible			None		None	
PREVENTIVE SERVICES PPO						
CMS Schedule of benefits	Paid at 100%		Paid at 100%		Paid at 100%	
PHYSICIAN SERVICES - PPO	Number of Days	Co-pay	Number of Days	Co-pay	Number of Days	Co-pay
Sick Office Visits - PCP	6	\$30	3	\$30	3	\$30
Sick Office Visits - Specialist	5	\$60	3	\$60	3	\$60
Urgent Care	2	\$100	2	\$100	2	\$100
Lab and Xray (outside OV)	3	\$50	2	\$50	2	\$50
OI/P Complex Imaging - Radiologist	2	None	1	None	1	None
Emergency Room Physician & Staff	1	None	1	None	1	None
Outpatient Surgeon & Anesthesiologist	1	None	1	None	N/A	N/A
PRESCRIPTION DRUGS - PPO						
Generic RX Only	Unlimited	\$15	Unlimited	\$15	Unlimited	\$1

### benefits

OUTPATIENT FACILTY EXPENSES	BRONZE MVP PLAN		IN & OUT PATIENT MEC PLAN		OUTPATIENT MEC PLA	
	Number of Days	Co-pay	Number of Days	Co-pay	Number of Days	(
Paid at 150% of Medicare						
Complex Imaging (CT, PET, MRI scans)	2	\$350	1	\$350	1	
Emergency Room	1	\$500	1	\$500	1	
Outpatient Surgeries	1	\$350	1	\$350	N/A	
Ambulance	1	\$250	1	\$250	1	
INPATIENT FACILITY	Number of Days	Co-pay	Number of Days	Co-pay	Number of Days	(
Paid at 150% of Medicare						
	5	\$250	3	\$500	N/A	
	Includes facility services Includes Operating room Includes professional services for 5 days		Includes facility services Includes Operating room Includes professional services for 3 days			

<sup>\*</sup> Mental Health & substance abuse benefits are covered same as any other illness and apply to the same benefits as medical services.

## **Sara**Patient Advocacy

Sara is feeling under the weather and needs to see a doctor. She is new to the area and isn't sure where to go. She calls the top number on her ID card and is able to speak to one of her **patient advocates at Advantage PHC**. They locate several providers in the area that are in the network. Once Sara selects a provider, **her patient advocate calls** that office to let them know that Sara is on her way.





**\$0**out-of-pocket

100% satisfaction

Sara can feel confident scheduling an office visit, specialist visit, even a surgery because of her patient advocacy

## Jennifer Delivery Claim

Jennifer recently gave birth to a beautiful baby boy. She had a typical 48-hour delivery. When she gets the hospital bill, she sees that **she is only responsible for her**\$500 copay, and the plan is taking care of the rest. What's more, she only pays \$150/month and never has to pay a deductible if she wants to use her benefits.

Since Jennifer makes \$20/hour she knows she's selected the perfect plan for her and her family.



\$500 out-of-pocket 84% savings

\$14,768 average delivery cost - 84% savings if Jennifer had a \$3K deductible Major Medical plan

## **Greg**ER Claim

Greg broke his arm and needs to go to the emergency room. As this is his first visit of the year, he just pays a \$500 copay and he is able to get x-rays, get his arm set, and receive medication for the pain at no additional out-of-pocket costs. Greg does not have to meet a deductible or pay any coinsurance.



\$500 out-of-pocket 73% savings

\$2,200 average ER visit cost - Greg has a \$2,500 deductible Major Medical Plan

